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Tegatech Australia signs New Zealand Distribution Partner Vantex Technology Distribution now official partner of Tegatech Australia

Sydney, Monday, December 18, 2006

Australasia's only Tablet PC specific Distributor, Tegatech Australia, today officially announced the availability of its Tablet PC, and Ultra-Mobile PC range in NZ. Via a newly formed partnership with Vantex Technology Distribution Limited, Tegatech has solidified its position in the Australasian marketplace as the leader in this space. Awarded the role of Exclusive Distributor in NZ Vantex has today reportedly commenced the marketing campaign.

Tegatech Australia had been looking for a worthy partner in New Zealand for over 5 months. When talks opened up between Vantex and Tegatech the synergies were quickly realized and the partnership solidified via a mutually beneficial agreement. Vantex today released an email to its database of over 1,200 resellers regarding the collaboration and the response was instant. Eric Ryda of Vantex expressed caution regarding the initial move but today confirmed much pleasure around the positive response he received regarding the launch. "The response was instant and has kept our sales staff busy all afternoon!" said Ryda.

Details of the agreement were not released to the public but Tegatech Australia's Principal, Hugo Ortega, did confirm that Vantex would be the Sole Distribution Partner and that Rights to the Tegatech range would be exclusive to Vantex. Because Tegatech Australia already held exclusive Rights to various devices in its range, including Tablet Kiosk products and Raon Digital, this new agreement meant that the New Zealand arm of Vantex, via the Tegatech agreement, today became the sole Distributor for these products too. "From now on all enquiries regarding the range of Tegatech Australia devices from the NZ region would all be redirected to Vantex, our new Partner." said Ortega.

About Vantex Technology Distribution Limited:

Vantex is Australasia's largest distributor of retail point of sale, barcoding, mobile and wireless technology with the most extensive hardware range on offer. Our size, commitment and position within the marketplace enable us to offer you a wide range of products at competitive prices.

Whether your client runs a single retail store or manages multi-location warehouses, Vantex has a product to suit their needs and budget. Working with Vantex assures you of receiving the best prices, prompt delivery and helpful service. That's what made us the best in the industry and we want to stay that way

About Tegatech Australia:

Tegatech Australia is a privately owned Company that has been in operation since 2003 as Australia's only Tablet PC specific Distributor. With a growing Channel of Resellers interested in Tablet PC the Company has experienced rapid growth. Tegatech's network of Authorised Resellers span the entire Nation and now reach into New Zealand.

For further information about Tegatech Australia or the Vantex please contact Hugo Ortega, Principal of Tegatech on tel: + 61 2 9400 5666 or via the web: www.tegatech.com.au. For more information regarding Vantex please contact Eric Ryda on +64-9-571 0775

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