

Tegatech Australia gets tougher!

TwinHead, Taiwanese OEM Manufacturer, settles on Tegatech Australia



Sydney, NSW, March 4th 2009 – Tablet PC Distributor Tegatech Australia, a leader in Mobile Computing Solutions, today announced a new Partnership with Taiwanese Rugged computing manufacturer, TwinHead. Inked via the TwinHead Australia office the partnership is seen as a strategic move to grow Tegatech's Rugged Tablet PC business combining a wealth of knowledge and expertise from two mobile PC experts.

“TwinHead is very excited to be working with Tegatech Australia as our Partner in Australia and New Zealand. Tegatech lends a great depth of expertise at the Distribution level and their niche focus on Mobile PC suits us nicely.” -

Thomas NG, Australian National Manager

As a result of the Partnership today is also the official launch of the 8.4” T8NY rugged mobile Tablet PC and larger 14.1” & 15.4” rugged notebooks. Products will be introduced to the A/NZ marketplace via this new agreement; Tegatech also announced pricing and the fact that it would make the TwinHead range available immediately. The range are designed a rugged form-factor which contain features like built-in DVD RW, extended batteries, 3G internal modem and ultra bright outdoor displays. Targeted at Logistics and mobile data capture the range is sure to hit a sweet spot with vertical markets.

“We have seen a great increase in demand for rugged mobile PC solutions which support Touch and Digitizer input. The arrival of TwinHead as a new partner is one of the most exciting launches for us this year and will sit nicely with Resellers targeting Military, Police, Mining and many other Mobile focused end-users.” – Hugo Ortega, Principal Tegatech Australia.

“Twinhead provides some of the most mobile rugged computers in the Australian marketplace. Prices start well below the current rugged price points and often include all the features found in more expensive products. In this risk adverse climate it makes sense to invest in rugged computers as a means of future proofing your asset” – says Ortega.



For Immediate Release

Tegatech Australia Resellers has signed 10% new resellers this year alone and is excited about the mobile PC space. The partnership with TwinHead provides rugged computing at a lower price point, with little compromise, and full featured specifications. As always Tegatech is looking for more resellers and looking forward to welcoming all.

Pricing and Availability

Product will begin shipping to resellers immediately. For additional details, pricing and pre-order information, please visit <http://www.tegatech.com.au>.

About Tegatech Australia

Tegatech Australia is a privately owned Company that has been in operation since 2003 as Australia's only Tablet PC specific Distributor. With a growing Channel of Resellers interested in Tablet PC the Company has experienced rapid growth. Tegatech's network of Authorised Resellers span the entire Nation and now reach into New Zealand. A strong collaboration with Manufacturers means that Resellers are supplied a steady source of Information and fed opportunities to help leverage sales. With a strong commitment to conducting Tablet PC related training Tegatech is continuously providing support to the community; Tegatech is currently looking for more Resellers to join their growing database.

For further information about Tegatech Australia please contact Hugo Ortega, Principal of Tegatech on tel: + 61 2 9949 4511 or via the web: www.tegatech.com.au/reseller.

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