

Tegatech Australia joins forces with MoneyTech
Tegatech Authorised Resellers now have a fifth payment option



Tuesday, January 20, 2009 – Tegatech Australia, a leader in the Ultra Mobile PC space, has today signed up to accept payments from IT financier, Moneytech. The distributor will join the likes of Synnex, Dicker Data, Cellnet, iTX

and 60 other distributors in accepting reseller payments via Moneytech.

“Our commitment to Distributing Mobile PC specific hardware in Australia and NZ has brought us to this point. We know that Resellers need more payment options and with Moneytech we feel we can assist.” said Hugo Ortega, CEO of Tegatech. “We’re excited about the partnership and feel it adds real value to our resellers.”

In an effort to automate the process Tegatech Australia has integrated Moneytech payment option into the checkout process of their website. Resellers can login, obtain pricing and select Moneytech as a preferred payment method. Joined by American Express, Visa, Mastercard and Bank Transfer, Moneytech stands to capture the acceptance of Tegatech dealers.

While Moneytech carries a 2.2% surcharge for all Tegatech transactions this is outweighed quickly by the benefits presented to resellers including up to 45 days to pay and extended payment terms. “This agreement will allow us to have a more flexible attitude to support resellers, especially small to medium dealers. From Tegatech’s point of view this gives resellers more finance options,” said Ortega.

About Tegatech Australia

Tegatech Australia is the only Tablet PC specific Distributor in the Australia/NZ marketplace. By focusing so heavily on the Tablet PC form factor Tegatech has enhanced the Reseller experience via a commitment to training and support. Close ties to Microsoft creates a synergy that allows resellers to grow and enhance their presence in the Tablet space.

Established in 2003 Tegatech is now seen as a market leader in the Tablet PC arena. By targeting resellers-only Tegatech has grown from strength-to-strength. Via strategic reseller partnerships that focus on vertical markets, and the corporate sectors, Tegatech is creating a groundswell of interest. Current UMPC successes include the Newslimited, Audi Australia and much more.

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